

ABA/YLD 2007 Spring Conferene Programming

Friday

Welcome and Plenary Session

Grand Salon A & B

8:45 am – 9:45 am

Attracting and Keeping Clients (CLE: LPM)

Picardie

10:00 am - 11:00 am

The ability to generate legal work is the foundation of any successful law practice. Without clients, there is simply no business to conduct. "Rainmaking" is the art of generating business and is primarily a function of the lawyer's known value to those in need of legal services. Success depends upon the attorney's commitment to becoming valuable and the attorney's willingness and ability to demonstrate value. This program will educate participants on the art of rainmaking and ensuring the existence of the four climates needed for rain:

- attracting the client
- signing the client
- keeping the client
- retaining the client after the representation concludes.

Alan Olson, Olson Law Office, Des Moines, IA

Estate Plan Basics – So What Do I Really Need? (CLE)

10:00 - 11:00 am

Auteuil

This session is designed for attorneys working with clients with small to moderate size estates as well attorneys who are interested in planning their own estates. The session offers a concise and practical guide to helping you and your clients think about and plan for the future. Panelists will cover the fundamentals of wills, trusts, and advance directives and will also provide helpful advice on avoiding common estate planning errors.

Elizabeth Bleakley, The Law Office of Elizabeth A. Bleakley, Chicago, IL

William Onofry, Attorney, Port Jervis, NY

Fredrick B. Weber, Vice President, JPMorgan Chase Bank, Chicago, IL

What Non-Canadian Attorneys Should Know About the Canadian Legal System (CLE)

10:00 - 11:00 am

Alfred Rouleau B

You will not want to miss this exciting opportunity to participate in an informative presentation on the basics of Canadian law. Whether you routinely deal with Canadian law in your practice or are simply interested in learning more about the Canadian legal system, this program is designed to provide you with the basics of Canadian law and provide practical instruction on navigating the complex Canadian legal system.

Christopher Richter, Attorney, Woods & Associés LLP, Montreal, Quebec

What Non-US Attorneys Should Know About the U.S. Legal System (Professional Development)

10:00 - 11:00 am

Argenteuil

You will not want to miss this exciting opportunity to participate in an informative presentation on the basics of US law presented by a panel of experienced international attorneys. Whether you routinely deal with US law in your practice or are simply interested in learning more about the US legal system, this program is designed to provide you with the basics of US law and provide practical instruction on navigating the complex US legal system.

Seth Bayles, Associate, Weil, Gotshal & Manges, Washington DC
Joanne Osendarp, Partner, Weil, Gotshal & Manges, Washington DC
Daniel S. Tan, Associate, Latham & Watkins, New York, NY

Same-Sex Marriage – An International Discussion (CLE)

10:00 - 11:00 am

Anjou

What makes same-sex marriage an international concern? In today's global economy, people might have the opportunity to live, work and raise families in more than one country, and large employers may have gay and lesbian employees in many parts of the world. Local laws in various countries have drastically different impacts on gay and lesbian families. The recognition of same-sex marriage and the rights that flow from it, including parental rights, spousal benefits, and numerous others, vary significantly from country to country. Indeed, geography alone dictates many of the basic civil rights and responsibilities of gays and lesbians and their families. Join us for this informative panel discussion about the legal topics surrounding same-sex marriage, and the issues of which we should all be aware. Our panelists are from the United States, Canada and the United Kingdom and will share with us the practical difficulties and realities in today's world as access to marriage continues to elude many gay and lesbian couples.

Martha McCarthy, Partner, Epstein Cole LLP, Toronto, Ontario
Keith Etherington, Solicitor, Lancashire, United Kingdom
Richard A. Wilson, President, National Lesbian and Gay Law Association, Chicago, IL

It's a Marathon, Not a Sprint – Long Range Bar Planning with Clarity (Bar Leadership)

11:15 am-12:15 pm

Auteuil

Are you on track to be the future leader of your young lawyer organization? Are you interested in ensuring that your young lawyer organization achieve the goals you plan to set during your leadership year? If the answer to either one of these questions is yes, then this program will assist you in reaching your goals. The panel will consist of young lawyers who have had the laborious and fulfilling task of implementing a long range plan for their organizations. You will get the basics of what a long range plan should entail (from start to finish) and have the opportunity to ask questions and share ideas. Long range planning is one of the most (if not the most) important tasks of any young lawyer organization. This program will assist you in making sure your long range planning is a success!

Maralee MacDonald, Attorney, Boutin Dentino, Sacramento, CA
Danny Van Horn, Attorney, Butler Snow, Memphis, TN

Doing Business in Canada and the U.S. (CLE)

11:15 am-12:15 pm

Alfred Rouleau B

Attendees will learn about the basics of how to do business in Canada.

Mary-Anne Carignan, The American Chamber of Commerce, Montreal, Quebec

Charles C. Murphy, Samson Bélair Deloitte & Touche, Montreal, Quebec

Speed Networking – An International Affair (Professional Development)

11:15 am-12:15 pm

Alfred Rouleau A

Bring your business cards and be prepared to talk—a lot—with our counterparts across the border (and overseas)! A take off on speed dating, this program will allow young lawyers to meet each other without the fear of rejection. Three minutes intervals offer enough time to make a strong introduction but eliminate a stumble through a lengthy transition. Even potential questions will be provided. So, brush your teeth, practice your smile, and get your “elevator speech” in order.

NOTE: Space is limited. Participation will be based on a first come, first served basis. Doors open at 11:00 am.

Beyond Basics – Financial Planning for Young Lawyers (Other)

11:15 am-12:15 pm

Anjou

Most Young Lawyers have very little time to dedicate to their personal financial planning. Come to this session and in less than one hour learn how to “Build Your Financial House” and what steps you need to take to go from the basics to the next level of financial planning. If after attending this session you want more personal advice, make an appointment to spend a few minutes one-on-one with the ABE-sponsored financial planner.

Kelly A. Abeles, American Bar Endowment, Chicago, IL

Thomas Haunty, North Star Resource Group, Madison, WI

Litigating Before A NAFTA Panel - Lessons Learned from the Softwood Lumber Dispute (CLE)

11:15 am-12:15 pm

Argenteuil

This program will explore how this multi-year, multi-billion dollar cross border dispute tested the limits of the NAFTA process. During this session, panelists will share their perspective on the history of the dispute, the new challenges faced by the parties to the resulting settlement agreement, and its future.

The panelists have been substantively engaged in the dispute on behalf of the Canadian parties and the U.S. parties since its inception. During this discussion, young lawyers interested in international law will:

- Gain a general understanding of how the NAFTA process substantively and procedurally differs from the dispute process at the WTO and in the U.S. Court system
- Understand the impact of the dispute and settlement agreement on the U.S. and Canadian Court systems
- Consider the future of the cross border trade of softwood lumber

Kemba Eanes, Attorney, Pillsbury Winthrop Shaw Pittman LLP, Washington DC

Bernd Janzen, Attorney, Akin Gump Strauss Hauer & Feld LLP, Washington, DC

Christopher J. Kent, Partner, Fraser Milner Casgrain, LLP, Ottawa, Canada

Michele D. Lynch, Senior Counsel for Litigation, Office of the Chief Counsel for Import Administration, U.S. Department of Commerce, Washington DC

Saturday

Heading in a New Direction - Finding the Perfect New Job (Professional Development)

9:00 – 10:00 am

Argenteuil

Although boomers generally made ten job changes in a lifetime and young lawyers can anticipate even more, you'll have less to fear after this interactive program. Join a career counselor, a headhunter, and a "serial" job seeker in a frank discussion of how to find the job you crave. This program is designed to provide advice and suggestions for Gen X, Gen Y, and Millennial lawyers who are hoping to find a job that suitable to their lifestyle and interests—today and in the future.

Jill Eckert McCall, Attorney and Staff Director, American Bar Association, Young Lawyers Division, Chicago, IL

Dominique Tardif, Attorney and Director of ZSA Legal Recruiting, Montréal, Quebec

Briana Zamora, Attorney, Butt Thornton & Baehr, Albuquerque, NM

The Best Ways to Interview and Deal With Children in Legal Matters (CLE)

9:00 - 10:00 am

Picardie

Interviewing and counseling a child client can be both challenging and time consuming for even the most experienced attorney. Child clients are different from adult clients in many ways. In this program speakers with various legal expertise examine how child clients differ from adult clients and what that means for the lawyer representing them, how to develop a trusting relationship and representing and counseling them effectively, despite the barriers.

Gloria M. Bruzzano, Attorney, Sanctuary for Families, New York, NY

Amy Freedman, Attorney, The Law Offices of W Kelvin Wyrick, Texarkana, AR

Debra Jenkins, Attorney and Assistant Staff Director, ABA Center on Children and the Law, Washington, DC

Cassandra Kelleher, Attorney, Brooklyn, NY

Kristina Reitmeier, Chief Counsel, Toronto Children's Aid Society, Toronto, Ontario

How to Choose and Handle Your Very First Pro Bono Case (CLE)

9:00 - 10:00 am

Auteuil

You've decided pro bono is the thing for you. Now, you just have to find the right legal aid agency to work with and then you're on your way. Hear from pro bono attorneys about important things to consider when choosing the right agency for you and handling your first pro bono case. You'll hear from attorneys from the United States and Canada. Strategies for starting a pro bono program at your firm will also be discussed.

Michael Bergman, Attorney and Pro Bono Initiative Director, The Public Interest Law Initiative, Chicago, IL

Elizabeth Bleakley, The Law Office of Elizabeth A. Bleakley, Chicago, IL

Lynn Burns, Executive Director, Pro Bono Law Ontario, Toronto, Ontario

Jeffrey Rosekat, Associate, Gardiner Roberts, Toronto, Ontario

Overcoming the Glass Ceiling - Women Lawyers Roundtable (Professional Development)

9:00 - 10:00 am
Alfred Rouleau A

Join our roundtable discussions on issues challenging the advancement of women in the legal profession; if and how those challenges have changed, and how to overcome them. The session will center around four roundtable discussion topics, led by two facilitators each—one from Canada and one from the U.S. Each roundtable will include an interactive peer discussion encompassing comparative assessments of Canada and the United States on issues facing women in the profession. The roundtable discussions will focus on four distinct topics for the breakout sessions: (1) Work/Life Balance; (2) Practicing “Outside the Box”: Creative Career Options; (3) Achieving Personal Success; and (4) Developing Clients. After these four separate roundtable discussions, the group will reunite to identify common themes and issues.

Christina DeVries, Attorney, Akin Gump Strauss Hauer & Feld, New York, NY
Ingrid Gendreau, Legal Counsel and Assistant Secretary, Optimum Group Inc., Montréal, Quebec
Chauntis Jenkins, Attorney, Porteous Hainkel and Johnson, New Orleans, LA
Julie Latour, Bâtonnière of the Bar of Montréal, Montréal, Quebec
Chantale Massé, Partner, Bélanger Sauvé, Montréal, Quebec
Pascale Pageau, Founding Member and President, Delegatus Legal Services Inc., Montréal, Quebec
Christina Plum, Attorney, Stenzel Law Office LLC, Milwaukee, WI
Martine L. Tremblay, Partner, Kugler Kandestin LLP, Montréal, Quebec
Stacy Smith Walsh, Attorney, Day Pitney LLP, Hartford, CT

Transborder Data Flow: Patriot Act and Canadian Legislation Interaction (CLE)

9:00 am - 10:00 am
Alfred Rouleau B

The transborder flow of data is simply defined as the transmission of information across the Canadian border to any foreign jurisdiction. This session will examine how the Canadian privacy legislation and policies such as the Privacy Act and the Personal Information Protection and Electronic Document Act, PIPEDA, as well as various multilateral agreements with foreign jurisdictions has evolved since the US Patriot Act was enacted.

Antoine Aylwin, Attorney, Fasken Martineau DuMoulin LLP
K.C. Halm, Davis Wright Tremaine LLP, Washington, DC

Unique Projects to Spice Up Your Bar Year (Public Service)

9:00 - 10:00 am
Anjou

Is your local bar association looking for new projects? This session will highlight the special projects of young lawyer organizations from around the country and world. Come hear how to implement these programs and make these resources available to your community.

International Young Lawyer Organizations Working Together And Sharing Ideas (Bar Leadership)

10:15 - 11:15 am
Auteuil

This program will feature leaders from young lawyer organizations around the world meeting to share information regarding their projects and to discuss issues facing young lawyer organizations.

Arbitration: An International Perspective (CLE)

10:15 - 11:15 am

Alfred Rouleau B

International commercial arbitration is one of the fastest growing fields in dispute resolution. In this roundtable, the ABA Young Lawyers Division and the Young Bar Association of Montreal bring together experts from Canada and the United States to consider international arbitration across the civil law-common law divide. Particular focus will be given to the immergence of international arbitration in the mainstream of dispute resolution efforts. Discussion topics will include:

- Breaking into this practice area (as practitioner and arbitrator)
- Whether international arbitration has become Americanized
- Investment treaty claims
- Obtaining evidence in aid of international arbitration and other practical considerations

L. Yves Fortier, Senior Partner, Ogilvy Renault, LLP, Montréal, Quebec

David Lindsey, Partner, Clifford Chance, New York, NY

Daniel Terrell, Associate, Baker, Donelson, Bearman, Caldwell & Berkowitz, PC, Mandeville, LA

Come on Baby Light My Fire - How to Reignite Your Flame with the Law (Professional Development)

10:15 - 11:15 am

Argenteuil

Need some motivation? Experiencing burn-out? Looking for legal fulfillment? You're not alone; studies indicate that many lawyers feel this way. There is a solution! This entertaining program, featuring renowned speaker and author Cordell Parvin, will provide inspiration and advice to young lawyers feeling the need for support and encouragement. Mr. Parvin's lighthearted presentation will show you the way to find satisfaction in your legal career and provide you the momentum to get there.

Cordell Parvin, Attorney, Cordell Parvin, LLC, Dallas, TX

Anatomy of a Trial Series Cross-Examination (CLE)

10:15 am - 12:15 pm

Picardie

In the ABA/YLD's Anatomy of a Trial Series, participants have learned winning techniques for "theming" their case, witness preparation, jury selection, opening statements, and direct examination. This installment of the series focuses on cross-examination—arguably the most pivotal aspect of a trial. In this two-hour program, experienced trial attorneys will share advice with participants on utilizing effective cross-examination to succeed at trial. This program is designed to help attorneys hone the skills necessary to persuasively present their client's case and increase their client's chance of success.

David Deehl, Managing Partner, Deehl & Carlson, PA, Coral Gables, FL

Kenneth O. Simon, Partner, Christian & Small, LLP, Birmingham, AL

Bar Mentor Series: Montréal (Bar Leadership)

Anjou

10:15 – 10:45 am

The Truth About Blogs and How to Use Them in Your Practice (CLE: LPM)

11:30 am - 12:30 pm

Auteuil

What is a Blog? How do you set a Blog up? How do you publish your Blog? What are the most effective ways to get people to visit your Blog? A panel of experts will teach you the basics and the legal issues that are essential to online marketing.

Kevin O'Keefe, President and founder of LexBlog, Bainbridge Island, WA

Becoming a SuperStar Associate (Professional Development)

11:30 am - 12:30 pm

Argenteuil

Do you want to be the “go-to associate?” Superstars are made, not born. This program will provide every associate with specific pointers on how to become a superstar associate from those who have done it themselves. Based on the article The Secrets of a Superstar Associate, published in Litigation magazine, the speakers on this panel will talk about the skill set you will need to develop to become a superstar. Areas of discussion will include:

- Building an excellent reputation
- How to think like a partner
- Making yourself indispensable
- The value of good judgment
- How to cultivate mentors and balance work and life

Lizz Acee, Partner, Tyler Cooper, New Haven, CT

Tom Hentoff, Partner, Williams & Connolly LLP, Washington, DC

Mark Herrmann, Partner, Jones Day, Cleveland, OH

Joseph Siprut, Associate, Howrey LLP, Chicago, IL

Public Service Project They Had a Dream Too: Young Leaders of the Civil Rights Movement

(Public Service)

11:30 am - 12:30 pm

Anjou

They Had a Dream Too is a high school curriculum project designed to inspire students to do more and become more involved in their communities by watching how young leaders (from age 6 through college age) during the civil rights movement literally shaped our country. During this session you will learn about the different components of this program and how you can implement a similar program in your community.

Kelly-Ann Clarke, Attorney, Greer Hertz & Adams, Galveston, TX

Karin Crump, Attorney, Martin, Disiere, Jefferson & Wisdom, LLP, Austin, TX

Cross-Border Insolvency 101: What You Need To Know About Insolvency Cases Across The Border (CLE)

11:30 am-12:30 pm

Alfred Rouleau B

There are many similarities, but many differences, between the bankruptcy/insolvency laws of the United States and Canada. The following topics will be will discussed:

- Basic Statutory and Contextual Differences between US and Canadian Bankruptcy/Insolvency Law
- U.S. Chapter 15/Canadian Foreign Insolvency Provisions
- Cross-Border Protocols in joint U.S./Canadian cases
- Post-Filing Financing in the U.S. and Canada

Johnathan Bolton, Attorney, Fulbright & Jaworski LLP, Houston, TX

Max Mendelsohn, Chair of the Board of Partners, McMillan Binch Mendelsohn SENCRL, SRL, Montreal, Quebec