



WINTER 2009

Chicago Community Outreach Program

A Real Estate Law Educational Program

Presented by....

*The American Bar Association's Section of Real Property,
Trust and Estate Law in conjunction with:*

*The Arab-American Bar Association
Asian American Bar Association
Black Women Lawyers Association of Greater Chicago, Inc.
Chinese American Bar Association
Cook County Bar Association
Hispanic Lawyers Association of Illinois
Indian American Bar Association of Chicago
Korean American Bar Association
Lesbian and Gay Bar Association of Chicago
and Puerto Rican Bar Association*



SECTION OF REAL TRUST &
PROPERTY | TRUST &
ESTATE LAW
Your Source for Success

WINTER 2009

Chicago Community Outreach Program

A Real Estate Law Educational Program

WHERE	TIME	DATES	COST
American Bar Association 321 North Clark Street Chicago, IL 60654	6 – 8pm	Program held on the following WEDNESDAY nights: February 11, 18 and 25 March 4, 11, 18 and 25 April 1, 15, 22 and 29 May 6	\$24.00 (\$1.00 per CLE credit hour)

Written course materials will be provided and CLE credit is available.

The course is designed for beginning/intermediate real estate practitioners, and will be taught based on the following curriculum:

DEVELOPMENT OF A MIXED-USE OFFICE AND RETAIL PROJECT

Factual situation: Your client has located a downtown Chicago parcel which it wishes to acquire. The client proposes to construct a mixed-use office, garage and retail facility on the site. The client has not decided whether to seek a joint venture partner to provide capital and/or other resources for the project. The client also has not decided whether it should hold the improved property as a long-term investment, or sell all or a portion of it to an institutional investor after it is built and leased. You have been asked to represent the client in all aspects of the development.

COURSE OUTLINE:

- WEEK 1:** The economics of real estate development—the goals and objectives of the real estate developer (speaker will be a developer)
- WEEK 2:** Negotiating the Contract on behalf of the Buyer
- WEEK 3:** Due diligence, title and survey
- WEEK 4:** Entity formation and joint venture issues
- WEEK 5:** Retail and office leasing-creating the lease forms; negotiating the leases
- WEEK 6:** Governmental benefits, zoning and approvals
- WEEK 7:** Permanent Financing - Institutional loans and conduit loans
- WEEK 8:** Construction Financing
- WEEK 9:** Construction Issues; construction draw process; liens
- WEEK 10:** Design and construction documents
- WEEK 11:** Issues of ownership; real estate taxes; property management; special circumstances
- WEEK 12:** The ethics of documenting and negotiating commercial real estate transactions

Space is Limited!

Please contact Hillary Clark at **(312) 988-5683** or **clarkh@staff.abanet.org** for registration forms and additional information

This course is subject to cancellation or change without notice

AMERICAN BAR ASSOCIATION
SECTION OF REAL PROPERTY, TRUST AND ESTATE LAW
Chicago Community Outreach Program
A Real Estate Law Educational Program

REGISTRATION FORM

Name

Firm

Address

City State Zip

Email

PLEASE MARK ALL THAT APPLY

Must be a member of a Minority Bar to participate in this program

ABA member If applicable, list member ID number

Real Property, Trust and Estate Law member

Minority Bar member Bar Association *(please indicate bar name)*

REGISTRATION FEE | \$24 for the twelve-week program, payable in advance

Credit card information:

Visa MasterCard American Express

Card number

Expiration date Security code

Signature

If mailing a check, please make payable to the American Bar Association

PLEASE RETURN TO THE ATTENTION OF:

*Hillary Clark
ABA, Section of RPTE
321 N. Clark Street
Chicago, IL 60654
clarkh@staff.abanet.org
Phone: (312) 988-5683
Fax: (312) 988-5262*

