



National Association of Women Lawyers®
The voice of women in the law™

FOR IMMEDIATE RELEASE

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The National Association of Women Lawyers® (NAWL®) presents its innovative program, “*Her Place at the Table: Negotiating Skills for Women Lawyers, Accountants & Business Executives*,” on Thursday, September 28, 2006 at the offices of Wolf, Block, Schorr & Solis-Cohen LLP, 1650 Arch Street, 22nd Floor in Philadelphia. This exciting program, geared towards women lawyers, accountants and business executives, will draw on the latest research about women as negotiators to enable women professionals to negotiate more confidently and competently. Specific program and registration information is available at www.nawl.org .

“Women lawyers still face obstacles that their male counterparts do not,” said NAWL President Cathy Fleming, a partner at Edwards Angell Palmer & Dodge LLP. “Our ‘Negotiating’ program addresses the special issues that confront all women in the workplace and provides them with the tools they need to move forward in their chosen profession.”

This session is facilitated by Carol Frohlinger, Esq. a co-author of ***Her Place at the Table: A Woman’s Guide to Negotiating Five Key Challenges to Leadership Success*** (Jossey-Bass/John Wiley, September 2004) and a member of NAWL. She is also a co-founder of **Negotiating Women, Inc.** which provides negotiation and leadership training for women and consulting for organizations.

“This is part of NAWL’s effort to break the “50-15-15” problem, whereby women constitute 50% of law students but only about 15% of law firm partners and 15% of chief legal officers,” explained former NAWL President Lorraine K. Koc, who is Vice President and General Counsel of Deb Shops, Inc.

Heather C. Giordanella, a shareholder at Miller, Alfano & Raspanti, P.C. and Co-Chair of the Program Committee, adds that “NAWL is at the forefront of supporting the development of women in the legal profession and we are fortunate that NAWL is hosting this program in Philadelphia. It is an excellent opportunity for female professionals to learn skills that will contribute to the advancement of their careers.”

The Program Committee includes Heather C. Giordanella, (Chair) shareholder of Miller, Alfano & Raspanti, P.C., Jennifer Blum Feldman (Chair), of Wolf, Block Schorr & Solis-Cohen; JoAnne R. Soslow (Morgan, Lewis); Sarah R. Lavelle (Miller, Alfano & Raspanti, P.C.) and Abbe Fletman (Flaster, Greenberg).

The program is co-sponsored by the American Corporate Counsel (ACC) (Delvacca Chapter); ABA Women Rainmakers (Law Management Section); Flex-Time Lawyers LLC; Major, Lindsey & Africa; Penn State Abington; and Wolf, Block, Schorr & Solis-Cohen LLP. The program, which is open to the public and is appropriate for both newly admitted and experienced attorneys, has been approved for two Pennsylvania CLE credits, two and a half New York CLE credits, and two CPE accounting credits. Attendees seeking credits from other states will receive a Uniform Certificate of Attendance. To apply for financial aid, please contact Kathleen A. Nicholson of the Wolf Institute/CLE at (215) 977-2067.

The National Association of Women Lawyers (NAWL) is a national voluntary legal professional organization devoted to the interests of women lawyers and women's rights. Founded in 1899, NAWL provides innovative conferences and seminars, publications, networking and leadership opportunities, and amicus support in the U.S. Supreme Court. NAWL welcomes men and women lawyers as members, and additional information can be found on the organization's website at www.nawl.org.

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