

AMERICAN BAR ASSOCIATION

ABA Book Publishing . 321 N. Clark St. . Chicago, IL 60610 . www.abanews.org

BOOK RELEASE

FOR IMMEDIATE RELEASE

Online: www.ababooks.org

Contact: Neal Cox

Phone: 312/988.6084

Fax: 312/988.6030

E-mail: coxn@staff.abanet.org

Making Partner: A Guide for Law Firm Associates, Third Edition

By John R. Sapp

CHICAGO, Dec. 15, 2006 – Law firm associates can now stop relying on observation and gut instinct to get ahead at their firm. The American Bar Association Law Practice Management Section announces a valuable resource for associates who want to become the next partner in their firm – even in firms where the stakes are high and the competition is fierce: the third edition of *Making Partner: A Guide for Law Firm Associates*.

Many factors come into play for lawyers aspiring to make partner: the quality of their work; how they relate to their superiors, fellow associates and staff; how they entertain their clients; their choice of outside activities; even the publications they read. This concise, straightforward book looks at all these factors and provides detailed advice on how to create a personal strategic plan for success. It may take six to nine years, or more, to make partner from associate. The book explains in detail what lawyers should and should not be doing, and helps them gauge what their chances are at their firm and how to anticipate the opportunity before it arrives.

Making Partner is a complete reference that can take the guesswork out of making partner at a law firm, from what to wear and which CLEs to attend, to functioning with co-workers, networking and creating a superior work product. Quantity discounts of up to 40 percent are available for bulk purchases.

Author John Sapp is the former managing partner of Michael Best & Friedrich LLP, a firm of approximately 275 lawyers with principal offices in Milwaukee and Madison, Wisc., and Chicago. Sapp is a graduate of Duke University's School of Law, has been listed in Best Lawyers in America, Who's Who in American Law, and Who's Who in America for many years, and has been a speaker or panel member in a number of national and regional programs focusing on law firm management.

With more than 413,000 members, the American Bar Association is the largest voluntary professional membership organization in the world. As the national voice of the legal profession, the ABA works to improve the administration of justice, promotes programs that assist lawyers and judges in their work, accredits law schools, provides continuing legal education, and works to build public understanding around the world of the importance of the rule of law in a democratic society.

Title: [Making Partner: A Guide for Law Firm Associates, Third Edition](#)
Publisher: American Bar Association Law Practice Management Section
Pages: 112 pages
ISBN: 1-59031-673-3
Size: 6 x 9 with CD-ROM
Binding: Paper
Price: \$59.95; \$49.95 for ABA Law Practice Management Section members
\$29.95 for ABA Law Student Division members
Orders: Order by calling 800-285-2221. Request product code 5110576

-30-

*Editor's note: Review copies are available by sending an e-mail to Neal Cox at coxn@staff.abanet.org.
If you publish a review of this book, please send tearsheets or a copy for our files to Neal Cox, ABA
Book Publishing, 20th Floor, 321 N. Clark Street, Chicago, IL., 60610*